



Preparing for your scoping call — a 5-minute checklist

Before our free 30-minute scoping call, having these details ready means you get an accurate quote and timeline in that single meeting — no follow-up rounds. Nothing here is mandatory; send whatever you have. The more you share, the tighter the estimate.

1 · Web applications & APIs

- App/web URLs, including staging & admin panels
- API endpoints & documentation (REST / GraphQL)
- Test accounts or sample credentials (least-privilege)
- Sample data you're comfortable exposing in a test env
- Known issues / recent changes you want targeted

2 · Network & cloud

- Public/internal IP ranges, domains, subdomains
- Cloud accounts / roles (AWS or Azure) & access method
- VPN access or jump host for internal testing
- Hosting stack — who provisioned what (internal vs vendor)
- Any WAF/firewall rules that could block testing

5 · Timeline & people

- Deadline or launch date the assessment must finish before
- Single point of contact and their availability
- Team members who should join the closing call

3 · Scope — in and out

- What must **not** be touched (off-limits systems)
- Crown-jewel assets you care about most
- Third-party/vendor systems (MS, card processors...)
- Test windows that fit your business hours
- Production vs staging preference for testing

4 · Compliance & evidence

- Do you need the report mapped to a framework?
- SAMA CSF / NCA ECC (Saudi) — required by your industry?
- ISO 27001, vendor audits, or insurance evidence
- Who must receive/approve the final report
- Retest scope — which fixes you plan to apply